

CURRICULUM VITAE

DAN LEVIN, Ph.D.

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MARCH 2023

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Department of Economics
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PERSONAL DATA:

Citizenship: U.S.A. and Israel
Married with two children.

EDUCATION:

Ph.D., Economics, 1982, Massachusetts Institute of Technology, Massachusetts.

Thesis title: "Essays on Government Regulation and Market Structure."

Supervisors: Professors F.M. Fisher and R. Schmalensee.

B.A., Magna Cum Laude, Economics and Statistics, 1974, Tel-Aviv University, Israel.

POSITIONS HELD:

Appointed Director of Graduate Placement, August 2011 - April 2013.

Director of Graduate Studies, Department of Economics, Ohio State University,
Columbus, Ohio. September 1996 to October 1998.

Professor, Department of Economics, Ohio State University, Columbus, Ohio. October
1995 to present.

Graduate Program Director, Department of Economics, University of Houston, Texas.
September 1987 to June 1988 and from September 1989 to August 1991.

Assistant Professor, 1982-1987; Associate Professor, 1987-1990; Professor, 1990-1995.
Department of Economics, University of Houston, Texas.

AWARDS and DISTINCTIONS:

2019 Elected fellow of The Society for Economic Measurement

2013 Selected to receive the Ohio State University Distinguished Scholar Award.

2012 "Excellence in Referring Award 2012, *American Economic Review*."

2011 Selected as Fellow of the Society for the Advancement of Economic Theory.

2008 Appointed Fellow of the Department of Economics at the Hebrew University.

- 2007 Appointed Distinguished Professor of Ohio State University, College of Social and Behavioral Sciences, a five-year term October 1, 2007- September 30, 2012. Renewed for October 1, 2012 - September 30, 2017. Renewed 2017 and on.
- 2003 Selected as 2004 John Glenn Scholar.
- 1999 The Ohio State University, College of Social Behavioral Sciences, selected as a Joan N. Huber Faculty Fellow (the first-year time it was awarded).
- 1990 University of Houston, College of Social Sciences, Merit Award for Research.
- 1989-90 University of Houston, College of Social Sciences, Teaching Excellence Award.
- 1987 University of Houston, Cap and Gown Chapter, Top Professor Award, 1987.

VISITING POSITIONS HELD:

- May 2013, May 2014, May 2015, and June 2017, Paris School of Economics.
- January - August 2016, Visiting Professor, Stanford University, California.
- Jan – May 2014, Visiting Professor, University of California at Berkeley.
- May 2013, Visiting Professor, the HUJI.
- December 2011, Visiting Professor, Tel-Aviv University, and the HUJI.
- February 2010, Visiting Professor, Economics, the HUJI.
- December 2008, Visiting Professor, EBSE TAU, and Economics, HUJI.
- December 2007, Visiting Professor, Economics, HUJI.
- December 2006-March 2007, Visiting Professor, Dept. of Econ. Stanford University.
- May-June 2006, Visiting Professor, Department of Economics, Univ. of Copenhagen.
- May 2006, Visiting Professor, Max Plank Institute for Economics, Jena, Germany.
- December 2005, Visiting Professor, EBSE, Tel-Aviv University.
- April-May 2005, Visiting Professor, Economics, Yale University.
- December 2004, Visiting Professor, EBSE, Tel-Aviv University
- August-December 2004, Visiting Professor, Economics, Johns Hopkins University.
- December 2003, Visiting Professor, EBSE, TAU.
- August 2002 to June 2003, Visiting Scholar, Harvard Business School.
- January-June 1992, Visiting Professor, Economics, Johns Hopkins University.

SERVICE:

Editorial Board Member of *Games*, August 2020.

The Ohio State's Distinguished Scholar Award Committee, 2016-2018.

The Ohio State University, SBS College P&T Committee, September 2011 – May 2015.

Elected to the department Chair Advisory Committee, September 2011, two years term.

Appointed Director of Graduate Placement, August 2011 – present.

Appointed to the department Chair advisory committee, October 2007-September 2009.

The OSU Council on Academic Freedom and Responsibility, June 2007 to June 2010.

Co-Organizer: SUNY Stony Brook program in Experimental Economics, summer, 2007.

Associate Editor, *Games and Economic Behavior*, June 2004 to present.

NSF's Economics Advisory Panel, July 2001, two years appointment.

The Ohio State University, Member of the SBS College P&T Committee, 2000 to 2003.

NSF's panelist, Knowledge and Distributed Intelligence, Washington D.C., March 1999.

NSF's panelist, Knowledge and Distributed Intelligence, Washington D.C., July 1998.

The Ohio-State University, Dean's Advisory Committee on College Priorities, 1998-04.

University of Houston, Senator, Faculty Senate, January 1991 to January 1994.

Houston, President, Hebrew Speaking Professional Organization, 9/1992 to 8/1993.

University of Houston, College of Social Sciences' P&T Committee, 1990.

University of Houston, Graduate and Professional Studies Council, 9/1990 to 8/1993.

University of Houston, Department Executive Committee, Sept. 1990 to August 1993.

FIELD OF SPECIALIZATION:

Microeconomic Theory, Industrial Organization, Experimental & Behavioral Economics.

SCHOLARSHIPS:

M.I.T. Graduate Scholarship, 1976 to 1977

Tel Aviv University Graduate Scholarship, 1975 to 1976.

TEACHING EXPERIENCE:

1. Microeconomics (regularly at all levels).
2. Industrial Organization (both Graduate and Undergraduate).
3. Experimental Economics (Graduate students).

GRANTS:

- 1983: Energy Laboratory, University of Houston.
- 1984, Summer: Center for Public Policy, University of Houston.
- 1984-1986: Co-Principal Investigator, NSF IST 84-08396, "The Role of Information and Information Processing in Auctions: Theory and Experimentation." (J.H. Kagel and R. M. Harstad, Co-PI's, \$108,000).
- 1986, Summer: Energy Laboratory, University of Houston.
- 1986-1988: Co-Principal Investigator, NSF IST 840936, Renewal of the previous NSF grant. (J. H. Kagel, Co-PI, \$214,000).
- 1987, Summer: Co-Principal Investigator, Sloan Foundation Grant in Behavioral Economic program. (J. Kagel, Co-PI, \$30,000).
- 1988, Summer: Energy Laboratory, University of Houston (with J.H. Kagel).
- 1989, Summer: Center for Public Policy, University of Houston.
- 1990, Summer: Principal Investigator, Advanced Research Program "Cigarettes Taxation: Raising Revenue and Reducing Consumption" (B. Baltagi, Co-PI, \$31,108).
- 1990-1991: Co-Principal Investigator, Renewal of the previous NSF grant. (J. H. Kagel Co-PI, \$25,681.)
- 1991-1993: Co-Principal Investigator, NSF SES-9112771, "Collaborative Research in Experimental Studies of Auction Markets". (J.H. Kagel Co-PI, \$24,000).
- 1992, Summer: Co-Principal Investigator, Energy Laboratory, University of Houston, "Auctions without Artificial Barriers to Entry." (James L. Smith Co-PI).
- 1992, Summer: Co-Principal Investigator, Resources for the Future, "Experimental and Empirical Research in Auctions with Entry." (J. Smith Co-PI, \$24,967).
- 1993, Summer: Principal Investigator, Energy Laboratory, University of Houston, "Information Processing by Bidders in Common-Value (Mineral Lease) Auctions and Its Affect on Performance."
- 1993-1995: Principal Investigator, Texas Advanced Research Program "Auctions With Entry: A Theoretical and Experimental Investigation." (\$53,000).

- 1994, Summer: Principal Investigator, Energy Laboratory, University of Houston, "Auctions with Entry: A Theoretical and Experimental Investigation."
- 1995, Winter: Seed Grant from the College of Social and Behavioral Sciences at the Ohio State University (\$8,506)
- 1996-1998: Principal Investigator, NSF SBR-9631645 "Collaborative Research: Multi-Unit Demand Auctions." (\$181,582).
- 1999-2001: Principal Investigator, NSF SES -9820229, "Electoral Participation Under Alternative Jurisdictional Structures: A Theoretical and Experimental Investigation," (Colin Campbell Co-PI, \$214,064).
- 2002-2004: Co-Principal Investigator, NSF SES-0136928, "Experimental and Theoretical Investigation of Auctions," (John Kagel PI, \$496,574)
- 2004-2006: Co-Principal Investigator, NSF SES-0417352, "Investment Dynamics with Common and Private Values: A theoretical and Experimental Investigation." (James Peck PI, \$247,384).
- 2006-2007: Principal Investigator, NSF SES-0609744, Asen Ivanov's Doctoral Dissertation Research: "Ambiguity Aversion and Strategic Play in One-Shot Normal-Form Games." (\$6350)
- 2009-2010: Principal Investigator, NSF DRMS-0921780, Peter McGee's Doctoral Dissertation Research: "Do Irrelevant Payoffs Affect Behavior When a Dominant Strategy is Available: Experimental Evidence from Second-Price Auctions." (\$7500).
- 2010-2012: Co-Principal Investigator NSF SES-1031101, "Contingent Reasoning and Bayesian Updating in Games of Incomplete Information: An Experimental Analysis." (\$216,000 with James Peck)
- 2011-2012: Principal Investigator, NSF SES-1121805, Matthew Jones' Doctoral Dissertation Research: "Strategic Complexity and Cooperation: An Experimental Study." (\$7200)
- 2017: Principal Investigator, NSF SES-1656235, Luyao Zhang's Doctoral Dissertation Research: "Pay for non-instrumental information: an experimental study." (\$15,400)
- 2019: Principal Investigator, NSF SES-1919390, Kwon OSub, Doctoral Dissertation Research: "Bayesian Persuasion in the Lab." (\$16,380)

PUBLICATIONS: (T, E, EM, denote theoretical, experimental, and empirical papers.)

- 1.T** “A Class of Dominance Solvable Common-Value Auctions,” **1985**, *Review of Economic Studies*, No. 52, 525-528, (with R. M. Harstad).
- 2.E** “Individual Bidder Behavior in First-Price Private-Value Auctions,” **1985**, *Economics Letters*, No. 19, 125-128, (with J. H. Kagel).
- 3.T** “Taxation Within Cournot Oligopoly,” *Journal of Public Economics*,” **1985**, No. 27, 281-290.
- 4.T** “Symmetric Bidding in Second-Price Common-Value Auctions,” **1986**, *Economics Letters*, No. 20, 315-319, (with R. M. Harstad).
- 5.E** “The Winner's Curse and Public Information in Common-Value Auctions,” **1986**, *American Economic Review*, No. 76, 894-920. (with J. H. Kagel)
- Reprinted in *Recent Developments in Experimental Economics*, 1993, Vol. 2, edited by J. Hey and G. Loomes, Edward Elgar UK.
- Reprinted in *Common Value Auctions and the Winner's Curse*, 2002 (J. H. Kagel and D. Levin), Princeton University Press.
- Reprinted in *Negotiation, Decision Making and Conflict Management*, 2005, edited by Max H. Bazerman, Edward Elgar, UK, forthcoming.
- Appeared in *The Art of Experimental Economics* 2021, edited by G. Charness and M. Pingle. The book reviews a selection of top twenty experimental papers.
- 6.T** “On Dominance Solvable Auctions in General Symmetric Model,” **1986**, *Economics Letters*, No. 22, 165-167.
- 7.EM** “Estimating Dynamic Demand for Cigarettes Using Panel Data: The Effects of Bootlegging, Taxation and Advertising, Reconsidered,” **1986**, *Review of Economics and Statistics*, No. 68, 148-155, (with B. H. Baltagi).
- 8.E** “Information Impact and Allocation Rules in Auctions with Affiliated Private Valuations: An Experimental Study,” **1987**, *Econometrica*, Vol. 55, 1275-1304, (with J. H. Kagel and R. M. Harstad).

Reprinted in *Common Value Auctions and the Winner's Curse*, 2002 (J. H. Kagel and D. Levin), Princeton University Press.

- 9.T** “Stackelberg, Cournot and Collusive Monopoly: Performance and Welfare Comparison,” **1988**, *Economic Inquiry*, Vol. 26, 317-330.
- 10.E** “A Comparison of Naive and Experienced Bidders in Common Value Offer Auctions: A Laboratory Analysis,” **1989**, *Economic Journal*, Vol. 99, No. 394, 108-115, (with D. Dyer and J. H. Kagel).

Reprinted in *Recent Developments in Experimental Economics*, 1993, Vol. 2, edited by J. Hey and G. Loomes, Edward Elgar UK.

Reprinted in *Common Value Auctions and the Winner’s Curse*, 2002 (J. H. Kagel and D. Levin), Princeton University Press.
- 11.E** “First-Price Common-Value Auctions: Bidder Behavior and the ‘Winner’s Curse’,” **1989**, *Economic Inquiry*, Vol. 27, 241-58, (with J. H. Kagel, R. Battalio and D. Meyer).

Reprinted in *Common Value Auctions and the Winner’s Curse*, 2002 (J. H. Kagel and D. Levin), Princeton University Press.
- 12.E** “Resolving Uncertainty About Numbers of Bidders in Independent-Private-Value Auctions: An Experimental Analysis,” **1989**, *RAND Journal of Economics*, Vol. 20, No. 2, 268-279, (with D. Dyer and J. H. Kagel).
- 13.T** “Equilibrium Bid Function for Auctions with an Uncertain Number of Bidders,” **1990**, *Economics Letters*, No. 33, 35-40, (with R.H. Harstad and J.H. Kagel).
- 14.T** “Trade Liberalization and Domestic Monopoly: A Welfare Analysis,” **1990**, *International Economic Review*, Vol. 31, 773-782, (with R. Eldor)
- 15.T** “Horizontal Mergers: The 50 Percent Benchmark,” **1990**, *American Economic Review*, Vol. 80, 1238-1245.
- 16.E** “The Winner’s Curse and Public Information in Common-Value Auctions: Reply” **1991**, *American Economic Review*, Vol. 81, 362-69, (with J. H. Kagel).

Reprinted in *Recent Developments in Experimental Economics*, 1993, Vol. 2, edited by J. Hey and G. Loomes, Edward Elgar UK.
- 17.T** “Comment on ‘Some Evidence on the Winner’s Curse’,” **1991**, *American Economic Review*, Vol. 81, 370-375, (with J. L. Smith).
- 18.EM** “Cigarettes Taxation: Raising Revenues and Reducing Consumption,” **1992**, *Structural Change and Economic Dynamics*, V. 3, 321-33, (with B. H. Baltagi).

19.E “Independent-Private-Values Auctions: Bidder Behavior in First-, Second- and Third-Price Auctions with Varying Numbers of Bidders,” **1993**, *Economic Journal*, Vol. 103, 868-879, (with J. H. Kagel).

20.E “On the Existence of Predatory pricing: An Experimental Study of Reputation and Entry Deterrence in a Chain-Store Game,” **1994**, *RAND Journal of Economics*, Vol. 25, 72-93, (with Yun-Joo Jung and J. H. Kagel).

Reprinted in, Pricing Tactics, Strategies, And Outcomes, 2007, edited by Michael Waldman and Justin P. Johnson, Edward Elgar Publishing Ltd.

21.T “Equilibrium in Auctions with Entry,” **1994**, *American Economic Review*, Vol. 84, 585-599, (with J. L. Smith).

Reprinted in the Economic Theory of Auctions, 2000, edited by Paul Klemperer, Edward Publishing.

22.T “Social Attributes and Strategic Equilibrium: A Restaurant Pricing Game,” **1994**, *Journal of Political Economy*, Vol. 102, 822-40, (with E. Karni).

23.E “Comparative Static Effects of Number of Bidders and Public Information on Behavior in Second-Price Common Value Auctions,” **1995**, *International Journal of Game Theory*, Vol. 24, 293-319, (with J. H. Kagel and R. H. Harstad).

Reprinted in Common Value Auctions and the Winner’s Curse, 2002 (J. H. Kagel and D. Levin), Princeton University Press.

24.T “Ranking Auctions with Risk-Averse Bidders,” **1996**, *Journal of Economic Theory*, Vol. 68, 549-61, (with J. L. Smith).

25.E “Revenue Effects and Information Processing in English Common Value Auctions,” **1996**, *American Economic Review*, Vol. 86, 442-460, (with J. H. Kagel and Jean-Francois Richard).

Reprinted in Common Value Auctions and the Winner’s Curse, 2002 (J. H. Kagel and D. Levin), Princeton University Press.

26.T “Optimal Reservation Price in Auctions,” **1996**, *Economic Journal*, Vol. 106, 1271-1283, (with J. L. Smith).

Reprinted in the Economic Theory of Auctions, 2000, edited by Paul Klemperer, Edward Publishing.

27.E “The Winner’s Curse and Public Information in Common Value Auctions: Reply,” **1999**, *American Economic Review*. Vol. 89, 325-334, (with C. Campbell and J. H. Kagel).

28.E “Common-Value Auctions with Insider Information,” **1999**, *Econometrica*, Vol. 67, 1219-38, (with J. H. Kagel).

Reprinted in *Common Value Auctions and the Winner’s Curse*, 2002 (J. H. Kagel and D. Levin), Princeton University Press.

“A Simple Approach to Easing Threshold Problems in Simultaneous Auctions with Combined Value Bidding: Contingent Bids,” May 25, **2000**, posted on the FCC’s spectrum auctions web site: <http://www.fcc.gov/>

29.T “Can the Seller Benefit from an Insider in Common-Value Auctions?” **2000**, *Journal of Economic Theory*, No. 19, 106-120, (with C. Campbell).

Reprinted in *Common Value Auctions and the Winner’s Curse*, 2002 (J. H. Kagel and D. Levin), Princeton University Press.

30.E “Behavior in Multi-Unit Demand Auctions: Experiments with Uniform Price and Dynamic Vickrey Auctions,” **2001**, *Econometrica*, Vol. 69, 413-54, (with J. H. Kagel).

Reprinted in *New Developments in Experimental Economics*, 2007, edited by Enrica Carbone and Chris Starmer, Edward Elgar Publishing.

A Book: *Common Value Auctions and the Winner’s Curse*, **2002**. Princeton University Press, (with J. H. Kagel).

Common Value Auctions and the Winner’s Curse, **2007**, in Chinese, Renmin University of China Press, (with J. H. Kagel).

31.E “Entry Coordination, Market Thickness, and Social Welfare: An Experimental Investigation,” **2002**, *International Journal of Game Theory*, Vol. 30, 321-350, (with J. L. Smith).

32.T “To Grab for the Market or to Bide One’s Time: A Dynamic Model of Entry,” **2003**, *RAND Journal of Economics*, Vol. 34, 536-56, (with J. Peck).

33.T “The Competitiveness of Joint Bidding in Multi-Units Uniform-Price Auctions,” **2004**, *RAND Journal of Economics*, Vol. 35, 373-385.

- 34.T** “Auctions with Uncertain Number of Bidders,” **2004**, *Journal of Economic Theory*, Vol. 118, 229-251, (with Emre Ozdenoren).
- 35.T** “Demand Reduction in Multi-Unit Auctions: Evidence from a Sportscard Field Experiment: A Comment,” **2005**, *American Economic Review*, Vol. 95, 467-471.
- 36.T** “Almost Common-Value auctions revisited,” **2005**, *European Economic Review*, Vol. 49, 1125-1136, (with J. H. Kagel).
- 37.E** “Multi-Unit Demand Auctions with Synergies: Some Experimental Results,” **2005**, *Games and Economic Behavior*, Vol. 53, 170-207, (with J. H. Kagel).
- 38.E** “When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity, and Psychological Affect,” **2005**, *American Economic Review*, Vol. 95(4), 1300-1309, (with G. Charness).
- 39.T** “When and Why Not to Auction,” **2006**, *Economic Theory*, Vol. 27, 583-596, (with C. Campbell).
- 40.E** “Individual and Group Decision Making Under Risk: An Experimental Study of Bayesian Updating and Violations of First-Order Stochastic Dominance,” **2007**, *Journal of Risk and Uncertainty*, Vol. 35, 129-48, (with G. Charness & E. Karni).
- 41.T** “Bad News Can Be Good News: Early Dropouts in an English Auction with Multi-Dimensional Signals,” **2007**, *Economics Letters*. Vol. 95, 462-465, (with J. Peck and L. Ye).
- “Winner’s Curse,” **2007**, International Encyclopedia of Social Sciences, 2nd Edition, (with J. Kagel).
- “Auctions: Experiments,” The New Palgrave Dictionary of Economics, **2008**, 2nd Edition. Palgrave Macmillan, (with J. H. Kagel).
- 42.T** “Hybrid Auctions Revisited,” **2008**, *Economics Letters*, Vol. 99, 591-594, (with L. Ye).
- 43.E** “An Experimental Investigation of the Explosive Effect in Almost Common Value Auctions,” **2008**, *Journal of Economic Behavior and Organization*, Vol. 67, 927-946, (with S. Rose).
- 44.T** “Investment Dynamics with Common and Private Values,” **2008**, *Journal of Economic Theory*, Vol. 143, 114–139, (with James Peck).
- 45.E** “The Origin of the Winner’s Curse: A Laboratory Study,” **2009**, *American Economic Journal, Microeconomics*, Vol.1, No.1, 207-36, (with Gary Charness).

- 46.T** “Quality Disclosure and Competition,” **2009**, *Journal of Industrial Economic*, Vol. 57, No. 1, 167-196, (with J. Peck and L. Ye).
- 47.E** “Implementing efficient multi-object auction institutions: An experimental study of the performance of boundedly rational agents,” **2009**, *Games and Economic Behavior*, Vol. 66, No. 1, 221-237, (with John Kagel).
- 48.E** “Hindsight, Foresight, and Insight: An Experimental Study of a Small-Market Investment Game with Common and Private Values,” **2009**, *American Economic Review*, Vol. 99, No. 4, 1484-1507, (with Asen Ivanov and James Peck).
- 49.E** “On the Conjunction Fallacy in Probability Judgment: New Experimental Evidence,” **2010**, *Games and Economic Behavior*, Vol. 68(2), 551-556, (with Gary Charness and Edi Karni).
- 50.E** “Can Relaxation of Beliefs Rationalize the Winner’s Curse? An Experimental Study,” **2010**, *Econometrica*, Vol.78, No 4, 1435-1452, (with Asen Ivanov and Muriel Niederle).
- 51.E** “Simultaneous versus Sequential Information Processing,” **2011**, *Economics Letters*, Vol. 112, No 1, 16-18, (with Ross Hoffman and John Kagel).
- 52.T** “Dominance-Solvable, Common-Value, Large Auctions,” **2011**, *Game and Economic Behavior*, Vol. 73(2), 301-309, (with Yaron Azrieli).
- 53.T** “Auctions with Synergies and Resale,” **2012**, *International Journal of Game Theory*, Vol. 41(2), 397-426, (with Xiaoshu Xu and Lixin Ye).
- 54.T** “Dominance Solvability of Large k -Price Auctions,” **2012**, *The B.E. Journal of Theoretical Economics*, Vol. 12(1), 1-9, (with Yaron Azrieli).
- 55.E** “Efficiency and Synergy in a Multi-Unit Auction with and without Package Bidding: An Experimental Study,” **2012**, *Game and Economic Behavior*, Vol. 76(2), 611-635 (with Kirill Chernomaz).
- 56.E** “Ambiguity Attitudes: An Experimental Investigation,” **2013**, *Journal of Risk and Uncertainty*, Vol. 46 (1), 1-25, (**lead article**, with Gary Charness and E. Karni)
- 57.E** “Behavioral Biases in Endogenous-Timing Herding Games: an Experimental Study,” **2013**, *Journal of Economic Behavior and Organization*, Vol. 87(1) 25-34. (With Asen Ivanov and Jim Peck).
- 58.T** “Auctions with Entry and Resale,” **2013**, *Game and Economic Behavior*, Vol. 72(3) 92-105 (With Xiaoshu Xu and Lixin Ye).

- 59.E** “Ellsberg Paradox: Ambiguity and Complexity Aversions Compared?” **2016**, *Journal of Risk and Uncertainty*, 52(1) 47-64 (with J. Kovarik and T. Wang).
- 60.E** “Separating Bayesian Updating from Non-Probabilistic Reasoning: An Experimental Investigation,” **2016**, *American Economic Journal-Micro*, 8(2) 39-60, (with A. Ivanov and J. Peck).
- “Auctions: A Survey of Experimental Research,” 2016, Ch. 9, pp. 563-637, in The Handbook of Experimental Economics, Volume II, J. H. Kagel and A. E. Roth (eds.). *Princeton University Press*, (with John Kagel).
- 61.T** “Bounded Rationality and Robust Mechanism Design: An Axiomatic Approach.” May **2017**, *American Economic Review, Papers and Proceedings*, 107(5), 235-39. (Editor reviewed, with Luyao Zhang).
- 62.E** “The Effect of Production Technology on Trust and Reciprocity in Principal-Agent Relationships with Team Production,” **2017**, *Journal of Experimental and Behavioral Economics*, 137(3), 324-38, (with Cobo-Reyes, Lacomba, and Lagos).
- 63.E** “Optimistic Irrationality and Overbidding in Private Value Auctions,” **2017**, *Experimental Economics*, 20(4), 772-792. (With S. Georganas P. McGee).
- 64.E** “An Experimental Study of Estimation and Bidding in Common-Value Auctions with Public Information,” **2019**. *Journal of Economic Theory*, 179(1) pp. 73-98. (With Gary Charness and David Schmeidler).
- 65.E** “How Robust are Obvious Dominant Strategy Mechanism,” **2019**. *Journal of Economic Behavior and Organization*, 59, 355-365. (With Peter McGee).
- 66.T** “Stable Unions,” **2020**. *Economic Theory*, 69(2), 337-365. (With Yaron Azrieli).
- 67.T** “Bridging Nash equilibrium with the Level-K model,” **2022**. *Review of Economics and Statistics*, 104(6): 1329–1340. (With Luyao Zhang).
- 68.T** “Misbehavior in Common-Value Auctions: Bidding Rings and Shills” **2023**. *American Economic Journal, Microeconomics*, 15(1): 171–200. (With Jim Peck).

PAPERS UNDER REVISION (UPON JOURNAL’S REQUEST):

“Could we overcome the Winner’s Curse by (Behavioral) Auction Design?”
2022, Resubmitted to *GEB* (With Philipp Reiss).

CURRENTLY SUBMITTED:

WORK IN PROGRESS:

“Auctions with a Mixture of Private-Value and Commercial Common Value Bidders.”

“Decisions Making in Rare and High Stakes Future Events: A Behavioral approach.”
(With Jaromir Kovarik).

“All Pay Auctions with Affiliated Private Values.” (With Han Wang).

“The impact of Network Structures on the Efficiency of Information Dissemination:
Aggregations and delays.” (With Kovarik Jaromir Sergei Balkin)

WORKING PAPERS:

“A Reply to: A Comment on ‘Can Relaxation of Beliefs Rationalize the Winner’s Curse?
An Experimental Study,’” (with Asen Ivanov and Muriel Niederle).

“Robustness and Perfection in Auctions with Competitive Bidding,” (with R. Harstad).

“The Winner's Curse in Low Price Common Value Auctions,” (with Dyer and Kagel).

“Trade Liberalization and Imperfect Competition: A Welfare Analysis,” (with R. Eldor).

REFEREE FOR: *American Economic Review; American Economic Journal-Micro; American Economic Review: Insights; American Journal of Agricultural Economics; Canadian Journal of Economics; Econometrica; Economic Inquiry; Economic Journal; Economic Letters; Economic Theory; Economica; European Economic Review; Experimental Economics; International Economic Review; International Journal of Game Theory; International Journal of Industrial Organization; International Review of Law and Economics; Israel Science Foundation; Journal of Conflict Resolution; Journal of Economic Behavior and Organization; Journal of Economic Education; Journal of Economic Psychology; Journal of Economic Theory; Journal of Economics; Journal of Economics and Business; Journal of Economics & Management Strategy; Journal of Experimental Economics; Journal of Experimental Psychology: General; Journal of Finance; Journal of Financial Markets; Journal of Financial Services Research; Journal of Games and Economic Behavior; Journal of Industrial Economics; The Journal of Law, Economics, and Organization; Journal of Money Credit and Banking; Journal of Policy Analysis and Management; Journal of Political Economy; Journal of Public Economics; Journal of Risk and Uncertainty; National Science Foundation; National Tax Journal; Organizational Behavior and Human Decision Processes; Quarterly Journal of Business Economics; Quarterly Journal of Economics; RAND Journal of Economics; Review of Economic design; Review of Economic Studies; Review of Economics and Statistics; Review of Industrial Organization; Review of International Economics; Southern Economic Journal; US-Israel BSF.*

PROFESSIONAL ACTIVITIES :

December 1983, San Francisco, CA. Meetings of the Econometric Society. Presented: "Common Value Auctions: An Initial Experimental Study."

June 1984, Stanford, CA. Meetings of the Econometric Society. Presented: "Common Value Auctions: An Initial Experimental Study."

December 1984, Dallas, Texas. Meetings of the Econometric Society. Presented: "Information Impact in First Price Auctions with Positively Affiliated Private Valuations: An Experimental Study."

August 1985, Cambridge, MA. Econometric Society 5th World Congress. Presented: "Resolving Uncertainty about the Number of Bidders in Auctions: Theory and Experiments."

November 1985, Norman, OK. Conf. on Laboratory Markets. University of Oklahoma. Discussant on "Analysis of an Incentive Compatible Contract in the Laboratory."

March 1986, Tucson, AZ. Conference on Experimental Economics. Presented: "Resolving Uncertainty About the Number of Bidders in Auctions."

May 1987, Boston, MA. 7th International Symposium on Forecasting. Presented: "Bidder Behavior and Public Information in Second-Price Common-Value Auctions."

August 1990, Barcelona, Spain. Econometric Society 6th World Congress. Presented: "On the Existence of Predatory Pricing in the Laboratory: An Experimental Study of Reputation and Entry Deterrence."

February 1992, Baltimore, MD. Johns Hopkins University. Presented: "Equilibrium in Auctions with Entry."

March 1992, Washington, DC. Resources for the Future. Presented: "Equilibrium in Auctions with Entry."

March 1992, Washington, DC. Department of Justice, Antitrust Division. Presented: "Equilibrium in Auctions with Entry."

March 1992, Pittsburgh, PA. University of Pittsburgh. Presented: "Equilibrium in Auctions with Entry."

April 1992, Charlottesville, VA. University of Virginia. Presented: "Equilibrium in Auctions with Entry."

- April 1992, Richmond, VA. Virginia Commonwealth University. Presented: "An Experimental Study of Reputation Effects in a Chain-Store Game."
- May 1992, Baltimore, MD. Johns Hopkins University. Presented "An: Experimental Study of Reputation Effects in a Chain-Store Game."
- August 1992, Tel Aviv, Israel. Tel Aviv University's summer 92 Program. Presented: "An Experimental Study of Reputation Effects in a Chain-Store Game."
- August 1992, Frankfurt, Germany. Goethe University. Presented: "An Experimental Study of Reputation Effects in a Chain-Store Game."
- February 1993, Pittsburgh, PA. University of Pittsburgh. Presented: "Optimal Reservation Prices in Auctions."
- February 1993, Baltimore, MD. Johns Hopkins University. Presented: "Optimal Reservation Prices in Auctions."
- February 1993, Blacksburg, VA. Virginia Tech. Presented: "Optimal Reservation Prices in Auctions."
- October 1993, Tucson, AZ. Conference on Experimental Economics. Presented: "Auctions with Entry: An Experimental Investigation."
- November 1994, Tucson, AZ. Conference on Experimental Economics. Presented: "Auctions with Entry: An Experimental Investigation."
- November 1994, Orlando FLA. Southern Economic Association. Presented: "Auctions with Entry: An Experimental Investigation."
- November 1994, Orlando FLA. Southern Economic Association. Presented: "Auctions with Entry: An Experimental Investigation,"
- January 1995, Columbus, OH. Ohio State University. Presented: "Information, Competition and Behavior in Auctions: Perspectives from Theoretical and Experimental Research."
- November 1995, Princeton, NJ. Princeton University. A discussant in the Conference on Market Design: Spectrum Auctions and Beyond.
- May 1996, Barcelona, Spain. Pompeu Fabra University. Conference on Auctions, Theory and Empirics. Presented "Entry Coordination in Auctions: An experimental Investigation."

February 1997, South Bend, Indiana. University of Notre Dame. Presented: "Auctions: A Dialog between Theory and Experiment."

April 1997, Cincinnati, Ohio. University of Cincinnati. Presented: "Auctions: A Dialog Between Theory and Experiment."

May 1997, Mannheim, Germany. Mannheim University. Presented: "Common-Value Auctions with Asymmetric Information."

May 1997, Bonn, Germany. Conference on Bounded Rationality. Presented: "Behavior in Multi-unit Independent-Private-Value Auctions: An Experimental Investigation."

September 1997, Houston, Texas. University of Houston. Presented: "Independent Private Value Multi-Unit Demand Auctions: An Experiment Comparing Uniform Price and Vickrey auctions."

November 1997, Pittsburgh, PA. University of Pittsburgh. Presented: "On Selling Mechanisms in Common-Value Environment."

November 1997, Atlanta, Georgia. Southern Economic Association Meetings. Presented: "Independent Private Value Multi-Unit Demand Auctions: An Experiment Comparing Uniform Price and Vickrey Auctions."

January 1998, Chicago, Illinois. American Economic Association Meetings. Presented: "Independent Private Value Multi-Unit Demand auctions: An Experiment Comparing Uniform Price and Vickrey Auctions."

March 1998, West Lafayette, IN. Purdue University. Presented: "Independent-Private-Value Multi-Unit Demand Auctions: An Experiment Comparing Uniform Price and Vickrey Auctions."

June 1998, Mannheim, Germany. Economic Science Association 1998 Annual Meeting. Presented: "Independent Private Value Multi-Unit Demand Auctions: An Experiment Comparing Uniform Price and Vickrey Auctions."

June 1998, Montreal, Canada. North American Summer Meeting of the Econometric Society. Presented: "Independent Private Value Multi-Unit Demand Auctions: An Experiment Comparing Uniform Price and Vickrey Auctions."

March 1999, New Orleans, LA. Economic Science Association and Public Choice Meeting. Presented: "Behavior in Multi-Unit Demand Auctions: Experiments with Uniform Price and Dynamic Vickrey Auctions."

May 2000, Aspen Institute at Wye River Maryland, Conference sponsored by the FCC, NSF and Stanford University on Combinatorial Auctions. Discussant of Cybernomics' proposal and experiments for the FCC.

August 2000, Seattle WA. Econometric Society 8th World Congress. Presented: "Multi-Unit Demand Auctions with Synergies: Behavior in Sealed-Bid versus Ascending-Bid Uniform Price Auctions."

March 2001, Cleveland Ohio, Midwest Economic Association. Presented: "Comparing Efficient Multi-Object Auction Institutions."

April 2001, Washington D.C., Federal Trade Commission. Presented: "When and Why not to Auction."

June 2001, Barcelona Spain. Economic Science Association. Presented: "Comparing Efficient Multi-Object Auction Institutions."

September 10, 2001, Baltimore Maryland, Johns Hopkins University. Presented: "When and Why not to Auction."

September 2001, Saint Louis, Missouri, Washington University. Presented: "When and Why not to Auction."

September 2001, Aspen Institute at Wye River Maryland, Conference sponsored by the FCC, NSF and Stanford University on Combinatorial Auctions. Discussant.

November 2001, Miami, Florida, Florida International University, South-Eastern Conference on Economic Theory. Presented: "Comparing Efficient Multi-Object Auction Institutions."

March 2002, Chicago, Illinois, Midwest Economic Association. Presented: "Comparing Efficient Multi-Object Auction Institutions."

April 2002, Princeton, New Jersey. Institute of Advance Studies, Princeton University. Presented: "When and Why not to Auction."

April 2002, Santa Barbara, California, University of California at Santa Barbara. Presented: "When and Why not to Auction."

April 2002, Berkeley, California, University of California at Berkeley. Presented: "Comparing Efficient Multi-Object Auction Institutions."

May 2002, Santa Cruz, California, University of California at Santa Cruz. Presented: "When and Why not to Auction."

- August 2002, Venice, Italy, European Economic Association Meeting. Presented: "Comparing Efficient Multi-Object Auction Institutions."
- October 2002, New York, New York, Columbia University, Center for the Decision Sciences. Presented: "Bayesian Updating, Reinforcement, and Complexity Aversion: A Laboratory Study."
- October 2002, Cambridge, MA, Harvard University. Presented: "Bayesian Updating, Reinforcement and Complexity Aversion: A Laboratory Study."
- March 2003, Blacksburg, VA. Virginia Tech. Presented: "Bayesian Updating, Reinforcement and Complexity Aversion: A Laboratory Study."
- May 2003, Boston, MA, Boston University. Presented: "Two papers on Dynamic Entry."
- May 2003, Boston, MA, Harvard Business School. Presented: "Comparing Efficient Multi-Object Auction Institutions."
- July 2003, Stony Brook, NY, State University of New York at Stony Brook. Presented: "Bayesian Updating vs. Reinforcement and Affect: A Laboratory Study."
- October 2003, Pittsburgh, Pennsylvania, Carnegie Mellon University. Presented: "When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity and Psychological Affect."
- December 2003, Tel Aviv, Israel, Tel Aviv University. Presented: "When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity and Psychological Affect."
- April 2004, Ann Arbor, Michigan, Michigan University (STIET). Presented: "When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity and Psychological Affect."
- May 2004, Montreal, Canada, McGill University; Canadian Economic Theory Conf. Presented: "Investment Dynamics with Common and Private Values."
- June 2004, Paris, France, FUR XI-Paris 2004. Presented: "When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity and Psychological Affect."
- July 2004, Marseilles, France, Second World Congress of the Game Theory Society. Presented: "Investment Dynamics with Common and Private Values."

September 2004, Baltimore, Maryland, Johns Hopkins University. Presented: "Investment Dynamics with Common and Private Values."

October 2004, Baltimore, Maryland, Johns Hopkins University. Presented: "When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity and Psychological Affect."

October 2004, New Haven, Connecticut, Cowles Foundation, Yale University. Presented: "Auctions with Uncertain Number of Bidders."

November 2004, Copenhagen University, Denmark, Conference on Auctions. Presented: "Investment Dynamics with Common and Private Values."

December 6, 2004, Ramat Gan, Israel, Department of Economics, Bar Ilan University. Presented: "When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity and Psychological Affect."

December 8, 2004, Ramat Aviv, Israel, Tel Aviv University (Economics). Presented: "Investment Dynamics with Common and Private Values."

December 14, 2004, Ramat Aviv, Israel, Recanati Business School, Tel Aviv University. Presented: "The Origin of the Winner's Curse: An Experimental Investigation."

December 16, 2004, Be'er Sheva, Israel, Department of Economics, Ben-Gurion University. Presented: "When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity and Psychological Affect."

December 22, 2004, Jerusalem, Israel, Department of Finance, Hebrew University. Presented: "When Optimal Choices Feel Wrong: A Laboratory Study of Bayesian Updating, Complexity and Psychological Affect."

December 27, 2004, Istanbul, Turkey, Koc University. Presented: "Investment Dynamics with Common and Private Values."

April 2005, New Haven, CT, Department of Economics, Yale University. Presented: "The Origin of the Winner's Curse: An Experimental Investigation."

May 2005, New Brunswick, NJ, Rutgers University. Presented: "The Origin of the Winner's Curse: An Experimental Investigation."

June 2005, Montreal, Canada, Economic Science Association. Presented: "The Origin of the Winner's Curse: An Experimental Investigation."

September 2005, Hillrod, Denmark. A conference on Herding Behavior. Presented:
“Investment Dynamics with Common and Private Values.”

November 2005, Washington, DC, Southern Economic Association meetings:
Organized the session “Economics meet Psychology and presented, “The Origin
of the Winner’s Curse: An Experimental Investigation.”

December 2005, Jerusalem, Israel, Department of Economics, Hebrew University.
Presented: “The Origin of the Winner’s Curse: An Experimental Investigation.”

May 4, 2006, Jena, Germany, Max-Planck-Institute of Economics. Presented: “The
Origin of the Winner’s Curse: An Experimental Investigation.”

May 10, 2006, Magdeburg, Germany, University of Magdeburg. Presented: “The
Origin of the Winner’s Curse: An Experimental Investigation.”

May 15, 2006, Berlin, Germany, Humboldt University. Presented: “The Origin of the
Winner’s Curse: An Experimental Investigation.”

June 2006, Copenhagen, Denmark, University of Denmark. Presented, “The Origin of
the Winner’s Curse: An Experimental Investigation.”

September 12, 2006, Nashville, Tennessee, Vanderbilt University. Presented:
“The Origin of the Winner’s Curse: An Experimental Investigation.”

September 18, 2006, Urbana-Champaign, Illinois, University of Illinois. Presented:
(I) “Investment Dynamics with Common and Private Values,” and
(II) “The Origin of the Winner’s Curse: An Experimental Investigation.”

November 2006, Santa Barbara, California, UCSB. Presented: “Hindsight, Foresight, and
Insight: An Experimental Study of a Small-Market Investment Game with
Common and Private Values.”

February 21, 2007, Stanford, California, Stanford University. Presented: “Investment
Dynamics with Common and Private Values.” (Plus, Experimental Extensions.)

February 28, 2007, San Diego, California, UCSD. Presented: “Investment Dynamics with
Common and Private Values.”

March 4, 2007, Los Angeles, California, Southwest Economic Theory, USC.
Presented: “The Origin of the Winner’s Curse: An Experimental Investigation.”

March 6, 2007, Los Angeles, California, UCLA. Presented: “Investment Dynamics with Common and Private Values.”

June 20, 2007, Ramat Aviv, Israel, Eitan Berglas School of Economics, Tel Aviv University. Presented: “Hindsight, Foresight, and Insight: An Experimental Study of a Small-Market Investment Game with Common and Private Values.”

October 19, 2007, Madison Wisconsin, University of Wisconsin. Presented: “Investment Dynamics with Common and Private Values.”

December 3, 2007, Jerusalem Israel, Department of Economics, The Hebrew University. Presented: “Violations of Monotonicity in Economics; the case of FOSD, Conjunction Principle and more: An Experimental Perspective.”

December 16, 2007, Jerusalem Israel, Center for the Study of Rationality, The Hebrew University, Conference in Honor of Ehud Kalai. “Presented”: “Hindsight, Foresight, and Insight: An Experimental Study of a Small-Market Investment Game with Common and Private Values.”

February 9, 2008, Santa Barbara, California, UCSB, Conference on Experimental and Behavioral Economics. Presented: Teams and Cognitive Errors – synthesis of previous and new work,”

March 15, 2008, MEA meetings in Chicago. Presented: “Efficiency and Synergy in a Multi-Unit Auction with and without Package bidding: an Experimental Study,”

March 18, 2008, Washington University, Saint Louis. Presented: 1. (Lunch) “Can Relaxation of Beliefs Rationalize the Winner’s Curse? An Experimental Study.”
2. (Seminar) “Efficiency and Synergy in a Multi-Unit Auction with and without Package bidding: an Experimental Study.”

April 8, 2008, College Park, Maryland, University of Maryland, Presented: “Efficiency and Synergy in a Multi-Unit Auction with and without Package bidding: an Experimental Study,”

June 2008, ESA meetings in Caltech, Pasadena, California. Presented: Hindsight, Foresight, and Insight: An Experimental Study of a Small-Market Investment Game with Common and Private Values.”

October 13, 2008, Manhattan, Kansas, Kansas State University, Presented: “Can Relaxation of Beliefs Rationalize the Winners Curse? An Experimental Study.”

October 23, 2008, Tucson, Arizona, University of Arizona. Presented: “Can Relaxation of Beliefs Rationalize the Winners Curse? An Experimental Study.”

November 25, 2008, Tilburg University, Netherlands. Presented: "Can Relaxation of Beliefs Rationalize the Winners Curse? An Experimental Study."

November 27, 2008, Maastricht, Netherlands, Maastricht University. Presented: "Can Relaxation of Beliefs Rationalize the Winners Curse? An Experimental Study."

December 3, 2008, Jerusalem, Israel, Hebrew University. Presented: "Can Relaxation of Beliefs Rationalize the Winners Curse? An Experimental Study."

December 15, 2008, Ramat Aviv, Israel, Tel Aviv University. Presented: "Can Relaxation of Beliefs Rationalize the Winners Curse? An Experimental Study."

March 2009, CAPCP Conference at Penn State University. Discussant: "Common-Value Auctions with Liquidity Needs: An experimental Test of a Troubled Assets Reverse Auctions," by Ausubel and Cramton.

April 2009, HEC, Paris, France, A Conference on Decision Theory. Presented: "Ellsberg Paradox Revisited: An Experimental Investigation."

September 3, 2009, Maastricht University, Netherlands. Presented: "On the Conjunction Fallacy in Probability Judgment: New Experimental Evidence."

September 8, 2009, Maastricht University, Netherlands. Presented: "A Dialog Between Theorists and Experimentalists."

September 18, 2009, Max Planck Institute, Jena, Germany. Presented: "On the Conjunction Fallacy in Probability Judgment: New Experimental Evidence."

November 2009, Virginia Commonwealth University, Virginia. Presented: "Efficiency and Synergy in a Multi-Unit Auction with and without Package bidding: an Experimental Study,"

February 2010, Hebrew University, Jerusalem, Israel. Presented: "Ellsberg Revisited: Can Complexity Aversion Explain the Paradox; Experimental Investigation?"

March 2010, Tel Aviv University, Israel, Department of Mathematics. Presented: "Ellsberg Revisited: Can Complexity Aversion Explain the Paradox; Experimental Investigation?"

April 2010, Bilbao, Spain. Keynote Presentation: "The Winner's Curse after 30 years: a Dialog between Experimentalist and theorists."

- June 10, 2010, University of Amsterdam, the Netherlands. Presented: “Violations of First-Order-Stochastic-Dominance and Conjunction Rule: Experimental Study of Robustness using Groups.”
- June 11, 2010, Maastricht University, Netherlands, 3rd Maastricht Behavioral and Experimental Economics Symposium: Theory and Experiments. Presented: “A Generalized Winner’s Curse.”
- June 14, 2010, Roy’s Seminar Series, Paris, France. Presented: “Can Relaxation of Beliefs Rationalize the Winner’s Curse? An Experimental Study.”
- June 21, 2010, Maastricht University, Netherlands. Presented: “Violations of First-Order-Stochastic-Dominance and Conjunction Rule: Experimental Study of Robustness using Groups.”
- June 28, 2010, D-TEA Conference, AXA School, Paris, France. Presented: “Violations of First-Order-Stochastic-Dominance and Conjunction Rule: Experimental Study of Robustness using Groups.”
- March 18, 2011, University of the Basque Country. Presented: Behavioral Biases, Informational Externalities and Efficiency in Endogenous-Timing Herding Games: an Experimental Study.”
- April 13, 2011, Maastricht University, Netherlands. Presented: Behavioral Biases, Informational Externalities and Efficiency in Endogenous-Timing Herding Games: an Experimental Study.”
- June 6, 2011, Maastricht University, Netherlands, 4th Maastricht Behavioral and Experimental Economics Symposium: Theory and Experiments. Presented: “Could we overcome the Winner’s Curse by (behavioral) Auction Design?”
- June 24, 2011, Columbia University, NYC, Revenue Management Conference. Presented: “Efficiency and Synergy in a Multi-Unit Auction with and without Package bidding: An Experimental Study.”
- September 2011, Stanford Institute for Theoretical Economics: Presented: “Could we Overcome the Winner’s Curse by (Behavioral) Auction Design?”
- December 2011, Hebrew University, Jerusalem, Israel. Presented: “Could we Overcome the Winner’s Curse by (Behavioral) Auction Design?”

March 2012, Evanston, Illinois. Midwest Economic Association. Presented: “Could we Overcome the Winner’s Curse by (Behavioral) Auction Design?”

April 24, 2012, London, England. University College London. Presented: “Generalized Winner’s Curse: Theoretical and Experimental Investigation.”

April 25, 2012, London, England. Royal Holloway University of London. Presented: “Could we overcome the Winner’s Curse by (Behavioral) Auction Design?”

April 27-29, 2012, Exeter, England. Presented: Conference: “Could we overcome the Winner’s Curse by (Behavioral) Auction Design?”

June 4, 2012, Maastricht, Netherlands, MBEE conference: Presented: “Ambiguity Attitudes: An Experimental Investigation.”

June 7, 2012, Maastricht, Netherlands, University of Maastricht: Presented: “Generalized Winner’s Curse: Theoretical and Experimental Investigation”

June 14, 2012, Naples, Italy. Presented: “Could we overcome the Winner’s Curse by (Behavioral) Auction Design?”

June 15, 2012, Salerno, Italy. Presented: “Could we overcome the Winner’s Curse by (Behavioral) Auction Design?”

June 20, 2012, Siena, Italy. “Presented: “Could we overcome the Winner’s Curse by (Behavioral) Auction Design?”

June 22, 2012, Bilbao, Spain. Presented: “Could we overcome the Winner’s Curse by (Behavioral) Auction Design?”

June 25, 2012, Granada, Spain. Presented: “Generalized Winner’s Curse: Theoretical and Experimental Investigation.”

June 28, 2012, Capri, Italy, CSEF-IGIER. Symposium on Economics and Institutions: Keynote Speaker: “The Winner’s Curse after 30 years: a Dialog between Experimentalist and theorists.”

September 2012, Atlanta, Georgia State University, Conference on Ambiguity. Presented (jointly with Charness and Karni) “Ambiguity Attitudes: An Experimental Investigation.”

November 2012, Ann Arbor, Michigan University, MITRE Auction and Matching Workshop. Presented (jointly with Lixin Ye) “Auction with Entry and Resale.”

March 8, 2013, Bilbao, Spain, Department of economics. Presented: “Separating Insight from Bayesian Updating: An Experimental Investigation.

March 11, 2013, Granada, Spain, Department of economics. Presented: Separating Insight from Bayesian Updating: An Experimental Investigation.

March 14, 2013, Amsterdam, Netherlands. University of Amsterdam. Presented: Separating Insight from Bayesian Updating: An Experimental Investigation.

March 17, 2013, Herzliya, Israel, the Interdisciplinary Center. Presented: Overview of Several Themes from my last 30 years, 1982- 2012, of my experimental research.

March 19, 2013, Tel Aviv, Israel, Department of Mathematics. Presented: Overview of Several Themes from my last 30 years, 1982- 2012, of my experimental research.

May 27, 2013, Paris, D-TEA conference Presented jointly with Edi Karni: Ambiguity Attitudes: An Experimental Investigation.”

June 3, 2013, London, Queen Mary University, Several Themes from my over 30 years, 1982- 2013, of my experimental research.

February 5, 2014, Santa Barbara, UCSB. Presented: “Separating Non-Computational Reasoning from Bayesian Updating: An Experimental Investigation.”

February 11, 2014, Berkeley, California. Psychology and Economics Seminar. Presented: “Could we overcome the Winner’s Curse by (Behavioral) Auction Design?”

February 24, 2014, Berkeley, California; Theory Seminar. Presented: “Generalized Winner’s Curse: Theoretical and Experimental Investigation.”

March 3, 2014, Stanford, California, Stanford University. Presented: “Could we Overcome the Winner’s Curse by (Behavioral) Auction Design?”

April 28, 2014, Vancouver, Canada, University of British Columbia. Presented: “Separating Non-Computational Reasoning from Bayesian Updating: An Experimental investigation.”

June 2, 2014, Paris, France, D-TEA Conf. Presented: “Separating Non-Computational Reasoning from Bayesian Updating: An Experimental Investigation.

June 12, 2014, Paris School of Economics. Presented: “Separating Non-Computational Reasoning from Bayesian Updating: An Experimental Investigation.

June 18, 2014, Jerusalem, Israel, Center for the study of Rationality, the HU. Presented: “Generalized Winner’s Curse: Theoretical and Experimental Investigation.”

February 2, 2015, Bilbao, Spain, Department of Economics. Presented: "Generalized Winner's Curse: Theoretical and Experimental Investigation."

February 8, 2015, Herzelia, Israel. IDC, Department of Economics. Presented: "Generalized Winner's Curse: Theoretical and Experimental Investigation."

March 28, 2015, UT Dallas, Texas Experimental Symposium. Keynote Presentation: "Bridging Nash equilibrium with the Level-K model," jointly with Luyao Zhang.

May 26, 2015, Paris, France, Department of Economics at Ecole Polytechnique. Presented: "Bridging Nash equilibrium with the Level-K model."

May 29, 2015, Paris, France, D-TEA conference. Presented (jointly with Luyao Zhang) "Bridging Nash equilibrium with the Level-K model."

June 10, 2015, Jerusalem, Israel, the Hebrew University. Presented TBA.

June 18, 2015, Be'er Sheva, Israel, Ben Gurion University. Presented: "Bridging Nash Equilibrium with the Level-K model."

November 9, 2015, Denison University, Ohio. Invited by the Economic Undergraduate Society. Presented: "The Winner's curse in the field and in the laboratory."

February 29, 2016, Stanford University, California. Presented: "Bridging Nash Equilibrium with the Level-K model."

March 12, 2016, Houston Conference at Rice to present: "Obviously Dominant Strategy: An Axiomatic Approach as Guidance for Experiments."

May 7, 2016, Bay Area Behavioral and Experimental Economics Workshop, Berkeley, California. Presented: "Bridging Level-k to Nash Equilibrium."

May 12, 2016, University of British Columbia, Canada. Presented: "An Experimental Study of Estimation and Bidding in Common-Value Auctions with Information."

June 7, 2016, Keynote speaker, conference in Caserta-Capua, Italy, sponsored by the University of Naples II.

November 21, 2016, Baruch College, New York. Presented: "Bridging Nash equilibrium with the Level-K model."

- May 12, 2017, Granada, Spain: Presented: “Can we overcome the Winner's Curse by (behavioral) Auction design?”
- May 16, 2017, Barcelona, Spain: Presented: “Partition Obvious Preference and Mechanism Design: Theory and Experiment.”
- May 24, 2017, Tel Aviv, Second Israel Behavioral Finance Conference. Presented: “An Experimental Study of Estimation and Bidding in Common-Value Auctions with public information.”
- June 29, 2017, Karlsruhe, Germany: Presented: “An Experimental Study of Estimation and Bidding in Common-Value Auctions with public information.”
- March 24, 2018, San Antonio, Texas: the TExAS conference. Presented: “Can we overcome the Winner's Curse by (behavioral) Auction design?”
- July 17, 2018, Stony Brook, New York: Presented: “Misbehavior in Common-Value Auctions.”
- November 19, 2018, Washington DC. Southern Economic Association annual Conference. Presented: “Can we overcome the Winner's Curse by (behavioral) Auction design?”
- April 2019, Paris School of Economics, Paris. Presented: “Can we overcome the Winner's Curse by (Behavioral) Auction design?” And, Presented: “An Experimental Study of Estimation and Bidding in Common-Value Auctions with Public Information,” a 3 hours Doctorate lecture.
- June 28, 2019: Seattle, Washington, the 2019 American Meeting of the Econometric Society. Presented: “Misbehavior in Common-Value Auctions.”
- October 28-31, 2021, Tucson Arizona, ESA. Presented “My work with John,” in A Symposium honoring the work of John H. Kegel.
- November 22, 2021, Southern Economic Association Meetings, Houston, Texas. Organized a session and presented: “Systematic Ambiguity-Loving: Counting Upsides and Downsides (pros and cons) in Choices Under Ambiguity: a Behavioral Approach.”
- May 26, 2022, The Sour Beer Conference, Columbus Ohio. Presented [A Behavioral Approach to Decision Making in Rare and High Stakes Future Events](#)”
- June 27, 2022, Tel Aviv, Forth Second Israel Behavioral Finance Conference. Presented: “Misbehavior in Common-Value Auctions: Bidding Rings and Shills”

October 8, 2022, Baltimore, Johns Hopkins University; Conference honoring Edi Karni. Panelist presentation, “The State of Experimental and Behavioral Economics.”

June 27, 2022, Tel Aviv, Forth Second Israel Behavioral Finance Conference. Presented: “Misbehavior in Common-Value Auctions: Bidding Rings and Shills”

October 8, 2022, Baltimore, Johns Hopkins University; Conference honoring Edi Karni. Panelist presentation, “The State of Experimental and Behavioral Economics.”

December 18, 2022, Berlin, Germany Euro ES presented “Behavioral Approach to Decision Making in Rare and High Stakes Future Events”

December 26, 2022, Tel Aviv - Jaffa, name: Presented: “Behavioral Approach to Decision Making in Rare and High Stakes Future Events.”

January 9, 2023, Vanderbilt Tennessee, Presented: “Behavioral Approach to *Decision Making in Rare and High Stakes Future Events*”

March 9, 10, 12, 2023, England, Lancaster University, (3/9) “Decisions Making in Rare with High Stakes Future Events: A Behavioral approach.” (3/10) “How Robust are Economic Anomalies? Part I.” (3/12) “How Robust are Economic Anomalies? Part II.”

March 17, 2023. France, ENS Paris-Saclay (CEPS): Presented: “Decisions Making in Rare with High Stakes Future Events: A Behavioral approach.”

ADVISOR (or joint advisor) of COMPLETED PH.D. DISSERTATIONS

- Osub Kwan** (2021) “*Essays: Experiments in Dynamic Auctions; Bayesian Persuasion: Strategic Experimentation with Uniform Bandit*. (Im am not sure the final title).
- Zhang Luyao** (2018), “Bounded Rationality and Mechanism Design”
- Jian Shen**, 2014, “*Essays on Nonlinear Pricing, Quality Investment, and Consumer Search*” (Co-advisor with Lixin Ye).
- Jones Matthew**, 2012, “Essays on Bounded Rationality in Applied Game Theory,” (Co-Advisor with James Peck).
- Xiaoshu Xu**, 2011, “*Three Essays on Auction Theory*,” (Co-advisor with Lixin Ye).
- Kevin E. Pflum**, 2011, “*Issues in the Industrial Organization of Health Markets*.”
- Ivanov Asen**, 2007, “*Essays in Behavioral Economics in the Context of Strategic Interaction*.”
- Kirill Chernomaz**, 2007, “*Behavior and Learning in Asymmetric Independent Private Values Auctions*,” (Co-advisor with John Kagel).
- Ayman Sheikh Hussain**, 1993, “*Market Structure and Anti-Trust Policy*.”
- Yun-Joo Jung**, 1989, (Co-advisor with John Kagel)

READING COMMITTEE MEMBER OF COMPLETED PH.D. DISSERTATIONS

- Balakin Sergei** (2022)
- Bae Jinsoo** (2020)
- Konovalov Arkady** (2017), “*Essays in Behavioral Economics*.”
- Rampal Jeevant** (2017), “Behavioral Economic Theory and Experimental Investigation”
- Ross A. Barter**, 2014, “*Essays on Strategic Interaction and Consumer Rewards Programs*.”
- Alexander Gotthard**, 2014, “*Social Norm*.”
- Andrzej Baranski**, 2014, “*Essays in Legislative Bargaining and Durable Goods Monopoly with Quality Improvement*.”
- Dimitry Mezhvinsky**, 2014, “*Essays in Microeconomic Theory and Behavioral Economics*.”
- Caleb Cox**, 2013, “*Essays in Behavioral Game Theory*.”
- Xiangyu Qu**, 2012, “*Essays on Decision Making under Ambiguity*.”
- Peter McGee**, 2011, “*Essays in Behavioral Economics*.”
- Susan Rose**, 2006, “*Essays on Almost Common Value Auctions*.”
- Guillaume Frechette**, 2002, “*Three Essays in Applied Economics*.”
- Bisakha Sen**, 1998, “*Recent Changes in the Relationship between Marital Dissolution and Women’s Labor Supply Behavior: A Two-Cohort Study using National Longitudinal Survey Data*.”
- Nancy Wagner** (JHU), 1994, “*Essays on the Common Value Auction*.”
- Douglas Dyer**, 1987, “*An Experimental Analysis of Auction Theory*.”